

## Attachment A - Discount Rate Table

Customer Name		ANY		ANY		ANY		ANY				
Comm'l or Gov't		Govt		Govt		Govt		Govt				
Prime or Sub		Prime		Prime		Prime		Prime				
Dates of Performance		01/01/06 - 01/01/07		01/01/06 - 01/01/07		01/01/06 - 01/01/07		01/01/06 - 01/01/07				
Volume Discount Threshold		1 - 1799 Hrs		1800 - 199,999 Hrs		200,000 - 999,999 Hrs		1,000,000+ Hrs				
Type of Contract		IDIQ		IDIQ		IDIQ		IDIQ				
	Pay Class	Qualifications		Standard Hourly Rate	Hourly Rate	Discount Fm Stndrd	Hourly Rate	Discount Fm Stndrd	Hourly Rate	Discount Fm Stndrd	Hourly Rate	Discount Fm Stndrd
		Min. Edu.	Yrs. Exp.									
Consultant, MIS/IT	FS02	BA	15	\$ 200.00	\$ 160.00	20%	\$ 159.20	20%	\$ 159.20	20%	\$ 159.20	20%
Senior Manager- Technical	FS03	BA	10	\$ 175.00	\$ 140.00	20%	\$ 134.83	23%	\$ 134.83	23%	\$ 104.78	40%
Senior System Consultant	FS03	BA	10	\$ 175.00	\$ 140.00	20%	\$ 134.83	23%	\$ 134.83	23%	\$ 104.78	40%
Information Operations I/O Intelligence Support Specialist	FS04	BA	8	\$ 150.00	\$ 120.00	20%	\$ 120.00	20%	\$ 116.83	22%	\$ 89.71	40%
Manager Technical	FS04	BA	8	\$ 150.00	\$ 120.00	20%	\$ 120.00	20%	\$ 116.83	22%	\$ 89.71	40%
Principal Test Engineer	FS04	BA	7	\$ 150.00	\$ 120.00	20%	\$ 120.00	20%	\$ 116.83	22%	\$ 89.71	40%
I/O STO Specialist	FS05	BA	6	\$ 125.00	\$ 100.00	20%	\$ 100.00	20%	\$ 91.06	27%	\$ 74.63	40%
I/O Warfare Support Specialist	FS05	BA	6	\$ 125.00	\$ 100.00	20%	\$ 100.00	20%	\$ 91.06	27%	\$ 74.63	40%
Sr. Customer Application Engineer	FS05	BA	6	\$ 125.00	\$ 100.00	20%	\$ 100.00	20%	\$ 91.06	27%	\$ 74.63	40%
Senior Software Analyst	FS06	BA	3	\$ 120.00	\$ 93.75	22%	\$ 91.30	24%	\$ 82.76	31%	\$ 70.33	41%
Web/Database Deigner/Manager	FS07	BA	3	\$ 100.00	\$ 78.00	22%	\$ 78.00	22%	\$ 63.28	37%	\$ 63.28	37%
System Engineer	FS08	BA	3	\$ 96.00	\$ 73.00	24%	\$ 73.00	24%	\$ 62.09	35%	\$ 55.98	42%
Event Scheduler	FS08	BA	3	\$ 96.00	\$ 73.00	24%	\$ 73.00	24%	\$ 62.09	35%	\$ 55.98	42%
MIS Programmer Analyst	FS09	BA	1	\$ 92.00	\$ 70.00	24%	\$ 69.01	25%	\$ 69.01	25%	\$ 52.39	43%
System Specialist	FS09	BA	1	\$ 92.00	\$ 70.00	24%	\$ 69.01	25%	\$ 69.01	25%	\$ 52.39	43%
Associate Engineer	FS10	AA	2	\$ 90.00	\$ 64.00	29%	\$ 64.00	29%	\$ 48.68	46%	\$ 44.49	51%
Database Support/Manager	FS10	AA	2	\$ 90.00	\$ 64.00	29%	\$ 64.00	29%	\$ 48.68	46%	\$ 44.49	51%
Administrative Assistant	FS11	AA	3	\$ 87.00	\$ 60.00	31%	\$ 60.00	31%	\$ 60.00	31%	\$ 44.49	49%
Computer Workgroup Manager/STO	FS12	AA	2	\$ 82.00	\$ 56.00	32%	\$ 56.00	32%	\$ 45.48	45%	\$ 45.48	45%
Video Teleconference (VTC) Manager	FS13	HS	4	\$ 78.00	\$ 54.00	31%	\$ 54.00	31%	\$ 28.98	63%	\$ 28.98	63%